



GSA Federal Supply Service

A large, stylized American flag with red, white, and blue stripes and stars, waving across the page.

ALLIANT Government-wide Acquisition Contract Strategy

Alliant Value Proposition

- Customers Demand a Large GWAC
 - FTS, Direct Customer Use
- GSA Large GWACs Very Successful
 - Alliant Continues What Has Worked Well
- GWACs Complement Schedules
 - Provide Unique Features
- Vendor-Partners Support GSA GWACs
- Provides Higher Level of “Get it Right” Compliance

Alliant Vision

**Creating Partnerships Around Common Goals
To Efficiently Provide
Worldwide IT Services to Meet
Tomorrow's Challenges**

Alliant Strategic Goals

- Provide Continuity of GSA GWAC Contracts to Support Customer Needs
- Support Customer Socioeconomic Goal Achievement
- Continue to Leverage Government-Wide Volume and Competition
- Provide Greater Choice of Industry Partners
- Deliver Superior Customer Services

Alliant Strategy

- Launch Two Alliant GWACs
 - Alliant Small Business (SB)
 - Alliant
- Contract Ceiling
 - Alliant SB: \$15 Billion
 - Alliant: \$50 Billion

Alliant SB Features

- **10 Yr MA/IDIQ (5 Yr Base Plus One 5 Yr Option)**
- **Contract Types (Firm Fixed Price, Time and Materials, and Cost contracts)**
- **Size Classification: \$21M**
- **Annual Contract / Technical Refreshment**
 - Up to 40 Industry Partners
 - \$15B Ceiling
 - Two Functional Areas
 - Small Businesses Primes Only
 - Contractor On Ramp (Size Re-Cert at Option)
 - Performance-Based Contracting

Alliant SB Functional Areas:

- Information Systems Engineering
- Systems Operations and Maintenance

Alliant SB NAIC Codes:

- 541511, Custom Computer Programming Services
- 541512, Computer Systems Design Services (Primary)
- 541513, Computer Facilities Management Services
- 541519, Other Computer Related Services
- 518210, Data Processing, Hosting, and Related Services
- 611420, Computer Training

Alliant Features

- **10 Yr MA/IDIQ (5 Yr Base Plus One 5 Yr Option)**
- **Contract Types (Firm Fixed Price, Time and Materials, and Cost contracts)**
- **Annual Contract / Technical Refreshment**
 - Up to 20 Industry Partners
 - \$50B Ceiling
 - Full Scope IT Services
 - Competition Open to All Business Types
 - Contractor On Ramp
 - Annual Small Business Outreach Meetings
 - Performance-Based Contracting

Alliant Technology Areas:

- Comprehensive scope including, but not limited to:
 - Biometrics
 - Business Process Re-engineering
 - Communications
 - Distance Learning
 - Information Assurance & Operations
 - Modeling & Simulation
 - Security
 - System Design and Development
 - Web Development

Alliant Socioeconomic Goals

Small Business Concerns **50%**
(of subcontracted dollars must be awarded to Small Businesses)

- Small Disadvantaged Businesses 6%
- Women-Owned SB 5%
- Service-Disabled Veteran-Owned SB 3%
- HUB Zone SB 3%

Alliant NAIC Codes

- 541512 -- Computer Systems Design Services (Primary)
- 541511 -- Custom Computer Programming Services
- 541513 -- Computer Facilities Management Services
- 541519 -- Other Computer Related Services
- 518210 -- Data Processing, Hosting, & Related Services
- 511210 -- Software Publishers
- 517410 -- Satellite Telecommunications
- 517910 -- Other Telecommunications
- 611420 -- Computer Training

Projected Acquisition Schedule

- **Issue Two Draft Requests for Proposals:**
 - March 2005
- **Conduct Pre-Solicitation Conferences**
 - April 18th – Washington, D.C.
 - April 26th - San Diego, CA
- **Release Final Solicitations: July 2005**
- **Contract Awards: Summer 2006**

Additional Information

Alliant PCO: Paul Martin

- Alliant e:mail address: Alliant@gsa.gov

Alliant SB PCO: Gregory Byrd

- Alliant SB e:mail address: sbgwac@gsa.gov

The Alliant/Alliant SB Websites:

www.gsa.gov/alliant

www.gsa.gov/sbgwac

Information available via websites, when applicable:

- Briefings
- Questions and Answers
- Solicitation