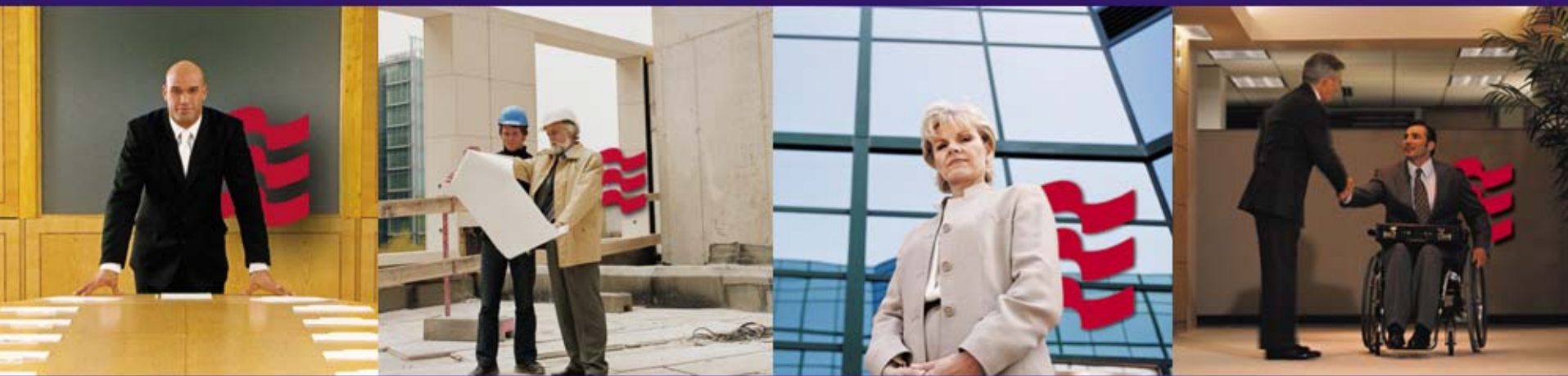


# VETBIZ.gov

VETERANS IN BUSINESS-STILL SERVING AMERICA



## Veterans First Executive Breakfast October 4, 2007



US DEPARTMENT OF VETERANS AFFAIRS ★ CENTER FOR VETERANS ENTERPRISE

# Center for Veterans Enterprise

- Office of the Secretary Organizational Element
- 17 FTE in 3 Units:
  - Communications
  - Business Development
  - Business Expansion
- **Mission:**
  - “We promote business ownership and expansion for veterans and service-disabled veterans.”
- **Objective:**
  - **Expand** the Business Base thru Structured Growth
- Established February 2001



# Communications

Promote the Federal Veterans Entrepreneurship Program and the assistance offered by CVE and our partners.

- Veterans Business Outreach
- Informational Material
- Federal Web Portal

[www.VetBiz.gov](http://www.VetBiz.gov)

- Champions of Veteran Enterprise Annual Awards Ceremony
- Annual Notifications to Veterans in Business



# **Business Development**

**Provide resource assistance to connect the veteran with community-based support services.**

- Resource Assistance

**Toll-Free Help Line 866.584.2344**

**VACVE@va.gov**

- Community-Based Partnerships
- VetFran



# **Business Expansion**

**Assist the established veteran business owner who is seeking Federal marketplace opportunities.**

- Vendor Market Research Reports
- Corporate Advocates for Veterans Enterprise (CAVE)
- Government Advocates for Veterans Enterprise (GAVE)
- VetBiz Vendor Information Pages (VIP)



# Legislative Authority

- PL 105-135: VBOC Program
- PL 106-50: Federal SDVOSB Program
- PL 106-554: Two Subcontracting Goals
- PL 108-183: SDVOSB set-aside
- EO 13360: Strategic Plans
- PL 109-461 Veterans First! in VA

# PL 109-461

- Information Letter issued June 20. Federal Register notice will happen later.
  - Barbara Latvanas
  - Chief, Acquisition Policy, Office of Acquisition and Materiel Management.
  - 202.273.7808
- Business Owners should
  - Register in VetBiz VIP
  - Continue marketing
  - Contact VA OSDBU and Barbara Latvanas if a VA contracting activity is unfamiliar with PL 109-461



Center for Veterans Enterprise  
Online VetBiz Vendor Information Pages (VIP)

Are You a **Business Owner?**

and a **Veteran**  
of the U.S. Military?

**Register**  
with **VetBiz**

See if  
**You Qualify**



# About VetBiz VIP

- Used to Notify Veterans in Business About Available Help Resources
- Inform Federal Agencies of SDVOSB Products, Services and Contact Information
- Links with CCR
- Anyone Can Create Provisional Entry; Owner Finalizes
- The Owner validates Vet Status, SB Size & 51% Question
- Sends FedBizOpps Notices and VA Forecast Postings to Listed Firms
- Verified VIP record is required for VA Set-asides under PL 109-461



# Enhanced VIP III

- Over 9,400 businesses, over 5,000 SDVOSBs;
- More complete, more accurate company data;
- Receives data from CCR based on DUNS number;
- Owner can register to receive FedBizOpps notices;
- Multiple NAICS code searches;
- Customizable results format;
- Results can be downloaded to Access or Excel;
- Buyers are using this database to find prospective vendors.





# Patriot Express & MREIDL Initiatives

- SBA's new loan program for veterans
- Loans available up to \$500,000
- Loans can be used for startup, expansion, real estate purchases and more.
- SBA's lowest interest rates for business loans.
- MREIDL
  - to provide funds to eligible small businesses to meet its ordinary and necessary operating expenses that it could have met, but is unable to meet, because an essential employee was "called-up" to active duty in their role as a military reservist

# CVE Partners



Association of  
Procurement Technical  
Assistance Centers

U.S. Small Business Administration



U.S. General Services  
Administration



# CVE Contact Information

Mailing address:

U.S. Department of Veterans Affairs  
Center for Veterans Enterprise (OOVE)  
810 Vermont Avenue, NW  
Washington, DC 2042

Location:

1722 I (Eye) Street, NW  
Upper Mezzanine 2  
Washington, DC

Telephone:

Local (202) 303-3260 Toll free (866) 584-2344

Email:

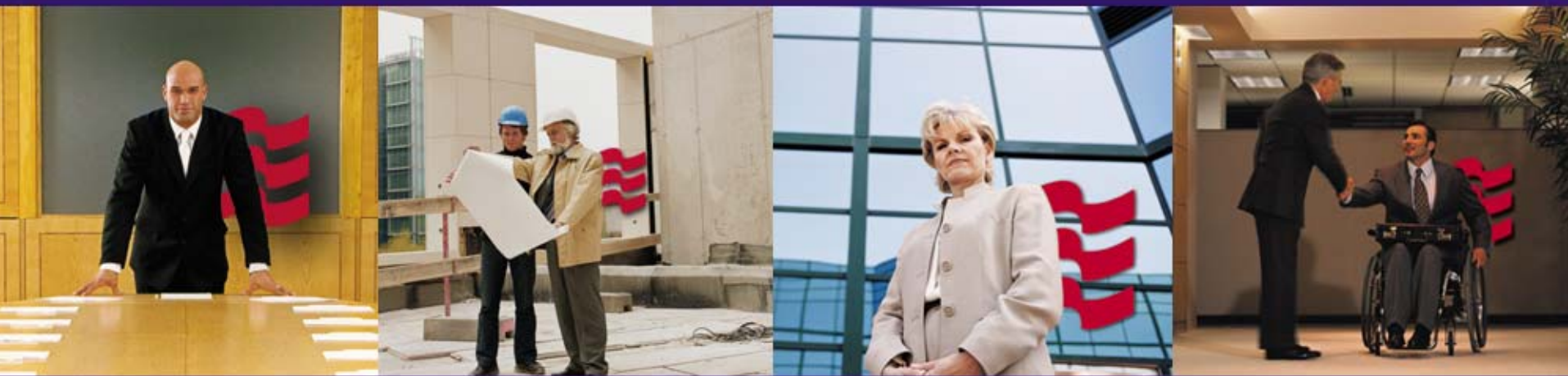
[VACVE@va.gov](mailto:VACVE@va.gov)

[www.VetBiz.gov](http://www.VetBiz.gov)



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**Because Veterans Is Our First Name**



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